

# **Red Hat Professional Services**

# **Linux Migration Assessment**

Red Hat's Linux Migration Assessment is a packaged offering that provides corporate IT managers with an informed analysis of the specific benefits their organization can achieve by migrating to a Linux environment and a plan for how to make the transition.

Today's IT industry faces the challenges of supporting more resources with fewer dollars, stagnant performance from legacy equipment, and the high costs of proprietary software and hardware. More and more Fortune 500 companies are solving these problems by migrating to Red Hat Enterprise Linux. Red Hat Enterprise Linux offers a progressive solution, the freedom of choice for hardware and software, and an unmatched ability to scale at lower costs.

Many companies have already made the migration. For those companies considering this important move and for those just starting their migration, Red Hat can help make the transition as smooth as possible. Red Hat's Professional Services team offers the experience and the expertise to determine the Linux strategy that will work best for your environment.

#### Results

At the end of the Linux Migration Assessment you will receive a presentation and a report from Red Hat. The Red Hat Professional Services team will deliver:

- · A review of your existing technical infrastructure and your current technology spending plan
- An analysis that addresses the potential cost savings, software availability, technology considerations, price/performance benefits, and migration viability of Linux based solutions for each class of IT system or application domain in your organization
- · An evaluation of the optimal short-term and long-term Linux migration opportunities for your organization
- · A presentation of the results and how to achieve the migration to Linux
- Recommendations for additional training and knowledge transfer in order to ensure operational efficiency in the Linux environment

# Requirements

The Linux Migration Assessment will require:

- Detailed hardware and software inventory information for the application domains to be analyzed
- Hardware, software, maintenance, and personnel cost data for the application domains to be analyzed
- A focused commitment from key members of your organization to provide the necessary information

#### **Structure**

The structure of the engagement is designed to quickly obtain the information required and deliver the results as effectively as possible. Typically an engagement follows these steps:

Pla	nning	Data Collectio	n & Analysis	Delivery
1. Rev	view Scope	6. Conduct I	nterviews	10. Draft Report
2. Kicl	c-off meeting	7. Analyze A	application Domains	11. Review Draft
<ol><li>Ider</li></ol>	ntify Respondents	8. Collect Ad	lditional Data	12. Complete Report
4. Sch	edule Interviews	9. Complete	Analysis	13. Present to Client



### Resources provided by Red Hat

This person is the primary Red Hat contact with the client, manages all Principal stages of the assessment, performs the financial analysis, completes the Consultant

documentation, and delivers the final results.

Technical This individual provides the technical assessment of the client's hardware and software and evaluates ISV availability and open source alternatives. Consultant

### Resources provided by client

 Project Sponsor This person is the ultimate sign-off authority at the client, provides the

high-level overview of goals and objectives for the project, and is typically a

CIO or IT Director.

This individual acts as the direct contact with Red Hat's Principal **Project Manager** 

Consultant, manages the day-to-day client side activities, and ensures the

timely delivery of information required for the assessment.

· IT and other staff These people provide the information about the client's IT infrastructure

and future requirements. Resources from development, operations, planning, purchasing, accounting, or finance may be incorporated into the

project team or accessed via the Project Manager as appropriate.

## **Next Steps**

Once the Linux Migration Assessment is complete. Red Hat Professional Services can help your organization with planning and deployment. We recommend the following services as the next steps:

· Core Build Design Red Hat will help you select the packages your organization will deploy

consistent with your security policy and create a repeatable process for

authentication and installation.

Red Hat will help you install, configure, and deploy Red Hat Network RHN Satellite

Installation (RHN) Satellite.

# **Training and Education**

Red Hat has one of the most respected training organizations in the world. Our performance-based Red Hat Certified Engineer certification and Red Hat Certified Technician are highly regarded in the IT industry. Plan ahead now and schedule training for your staff through the following programs and courses.

#### **Certification Programs**

#### Courses

- Red Hat Certified Engineer (RHCE)
- Red Hat Certified Technician (RCHT)
- · RH033 Linux Essentials
- RH133 Linux System Administration
- · RH253 Networking and Security Administration
- · RH401 Enterprise Deployment and Systems Management

#### Visit www.redhat.com/services or call:

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